

SAMPLE REPORT (TAIWAN) LTD.

This report is sent in answer to your inquiry on:



Comprehensive D&B Report

TAIWAN COMPREHENSIVE REPORT

SAMPLE REPORT (TAIWAN) LTD.

D-U-N-S:65-625-1469

Note:

1. The information in Taiwan Comprehensive Report was mainly obtained from a third party source. D&B reviews, verifies and enriches the information by checking historic records in D&B database, public media records, governmental files and/or conducting management interviews with subject.
2. This report, which is licensed under contract solely for use by D&B's customer as one factor in its business decisions, contains information compiled from sources D&B does not control and which, unless otherwise indicated in this report, have not been verified. D&B does not assume any of user's business risk; does not guarantee the accuracy, completeness, and timeliness of the information; and shall not be liable in tort, contract or otherwise for any loss, damage, and injury resulting from use of this information, even if caused by D&B's negligence.
3. Please contact your local customer service center if you are not able to see this report using your application.

D-U-N-S:65-625-1469
COMPANY DETAILS

Company Name	:	SAMPLE REPORT (TAIWAN) LTD.
REGISTRATION NO	:	12345678
Operating Address	:	8F, NO. 600, MIN SHENG E. RD., SEC. 4, SUNG SHAN DIST., TAIPEI CITY TAIWAN (R.O.C.)
TEL	:	02 - 27298889
FAX	:	02 - 27293331
Website	:	www.sampleco.com.tw
D&B Rating	:	4A1
(Prev. D&B Rating)	:	4A1
Financial Stress Class*	:	2
Condition*	:	MINIMAL RISK
Paydex*	:	78
STARTED	:	1985
HISTORY	:	CLEAR
SALES	:	4,724,795 ThousandsF
TANGIBLE NET WORTH	:	637,373 ThousandsF
Export	:	YES
Import	:	YES
EMPLOYEE	:	499
AUTHORIZED CAPTIAL	:	\$3,000,000,000
PAID-UP CAPTIAL	:	\$750,000,000
LINE OF BUSINESS	:	WHOLSALER OF ELECTRONIC PARTS
SIC	:	5085-0000
SIC	:	508566-5088
CHIEF EXECUTIVE	:	SU, HUNG YANG
CURRENCY	:	All monetary amounts quoted in this report are shown in NEW TAIWAN DOLLARS unless otherwise stated.

CURRENT INVESTIGATION

On Jun 6, 2019, Mr. Chen, Manager , confirmed partially the operational data in this report and declined all other information. On Jan 9, 2019, in view of public company nature, all information in this report was updated according to its 2017 annual report, media captured externally and other available public sources.

Executive Summary

The Financial Stress Class of 2 for this company shows that during the previous year, firms with this classification had a failure rate of 0.40 % (40 per 10,000 cos), which is lower than the national average.

The Paydex for the company is 78, which indicates that payment to suppliers is at average 3 days beyond terms and that subject has unsatisfied payment habit than the same industry, as compared with Paydex Industry Norm 80.

- Subject is a well-established business with 34 year(s) of operating history.
- Evidence of 3 court suits in the D&B database, with the most recent one on 10/5/18.

- Nothing detrimental found in D&B's "Bank Blacklisted" database.
- Nothing detrimental found in D&B's "Non Sufficient Funds" database.
- Operations based on its 2018 financial statement.
- SAMPLE GROUP CO., LTD. based in United States is the ultimate parent company of subject.
- SAMPLE REPORT (TAIWAN) TEST LTD. based in Taiwan (R.O.C.) is the parent company of subject.
- Subject has 1 affiliated company and 2 subsidiaries.

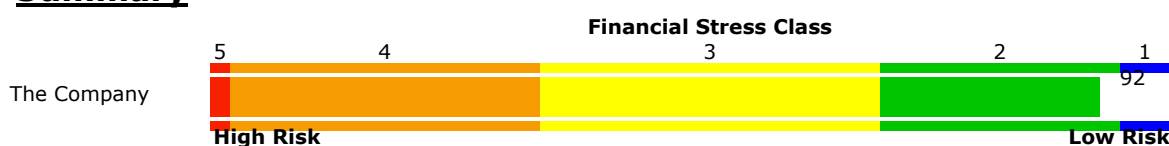
The company, SAMPLE REPORT (TAIWAN) LTD. was registered on 7/13/1985 under business registration number 12345678. Subject was founded as a public company limited by shares. As of today, subject's authorized capital is NT\$ 3,000,000,000 and paid up capital is NT\$ 750,000,000. Subject employs almost 499 staffs in Taiwan. Main operation(s) of subject includes Wholsaler of electronic parts.

Subject has a plant in Hsinchu.

Financial Stress Score - FSS

The Taiwan Financial Stress (TFS) Model predicts the likelihood of a firm ceasing business without paying all creditors in full, or re-organizing or obtaining relief from creditors over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

Summary



Financial Stress Class : **2**
(Highest Risk: 5 ; Lowest Risk: 1)

Relative Risk : **Lower than Average**

Incidence of Financial Stress Among Companies with this Classification: : **0.40%**
(40 per 10,000 cos)

Incidence of Financial Stress - Taiwan Database Average : **2.10%**
(210 per 10,000 cos)

Financial Stress Percentile : **92**
(Highest Risk: 1 ; Lowest Risk: 100)

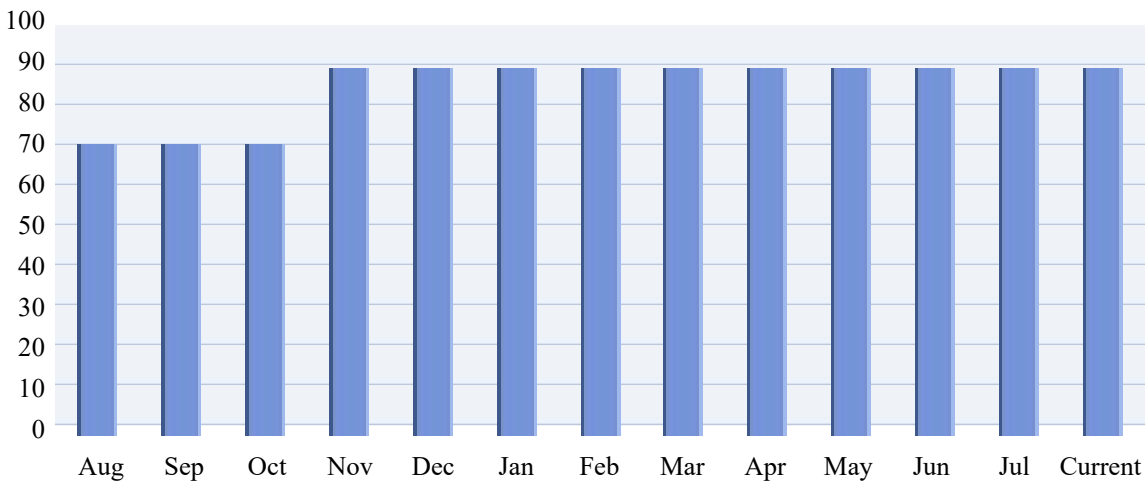
Financial Stress Score : **1,486**
(Highest Risk: 1,232 ; Lowest Risk: 1,600)

Notes:

1. The Financial Stress Class indicates that this company shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial distress.
2. The Financial Stress Percentile reflects the relative ranking of a company among all scoreable companies in D&B database.
3. The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is specially helpful to customers using a scorecard approach to determine overall business.
4. All Financial Stress Class, Percentile, Score and Incidence statistics are based on latest

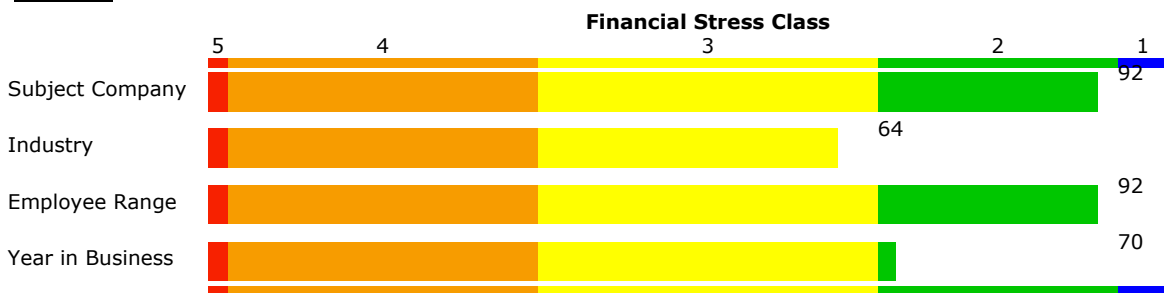
analysis derived from D&B Taiwan database.

Score Trend



Month	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Current
Score	73.0	73.0	73.0	92.0	92.0	92.0	92.0	92.0	92.0	92.0	92.0	92.0	92.0

Norm



Subject Company : **92**

Norms for companies in the same....

Industry : **64**
(WHOL INDUSTRIAL SUPPLIES)

Employee Range : **92**
(200-499)

Year in Business Range : **70**
(20-49)

Key Comparisons:

The subject company has a Financial Stress Percentile that shows:

- Lower risk than other companies in the same industry.
- Same risk as other companies in the same employee size range.
- Lower risk than other companies with a comparable number of the years in business range.

MEDIA RELEASE

Date : 07/01/19
 Source : United Daily News
<https://udn.com/news/story/13013/3900608>

Date : 07/01/19
 Source : Economic Daily News
<https://money.udn.com/money/story/9635/3900608>
 Date : 07/01/19
 Source : United Daily News
<https://udn.com/news/story/7240/3900937>
 Date : 07/01/19
 Source : Economic Daily News
<https://money.udn.com/money/story/5612/3900937>

Payment	As of JUL 18, 2019
----------------	---------------------------

D&B Paydex

This Payment section reflects payment information in D&B's file as of Jul 18, 2019.

The Paydex for SAMPLE REPORT (TAIWAN) LTD. is 78

This Paydex indicates that, within the past 12 months, payments to suppliers are generally 3 days beyond terms , weighted by TWN dollar amounts.

	Paydex Payment Rating Manner
The Paydex used by Dun & Bradstreet is a computer generated, 1 to 100 dollar-weighted numerical indicator of payment performance as reported to D&B.	100 Anticipated
	90 Discount
	80 Prompt
	70 Slow to 15
	50 Slow to 30
	40 Slow to 60
	30 Slow to 90
20 Slow to 120	

Payment Summary

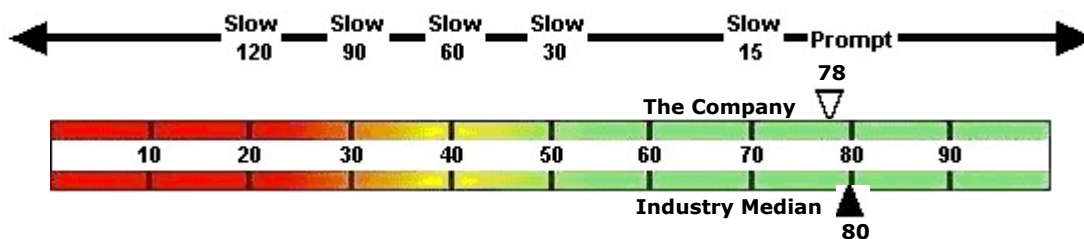
Industry Paydex based on :

Industry Group Description : WHOL INDUSTRIAL SUPPLIES

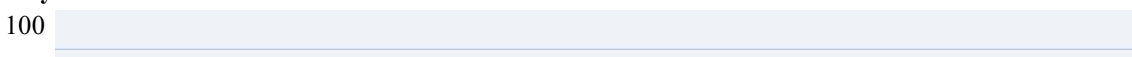
No. of Paydex Cases in the Industry Group : 127 Firms

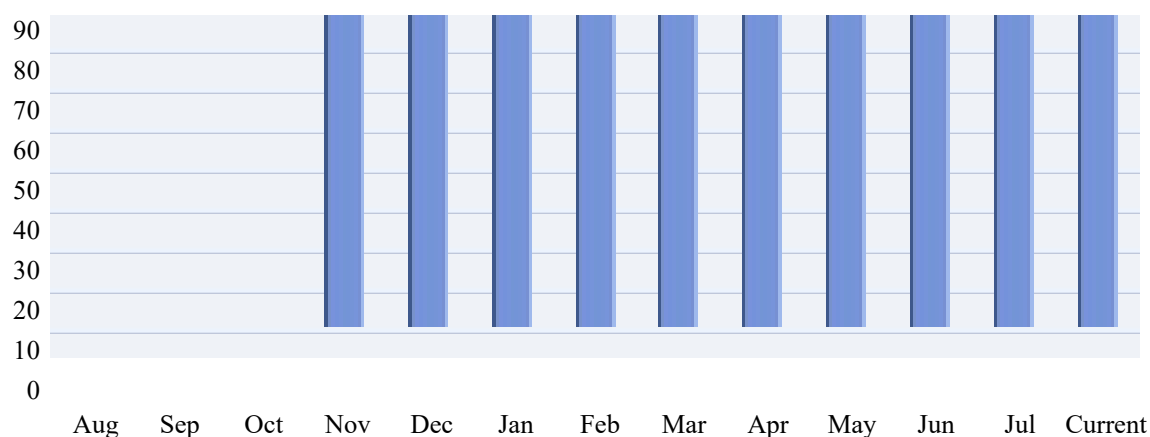
Industry Quartiles

Upper 80 (Payments received within terms granted)
 Median 80 (Payments received within terms granted)
 Lower 78 (3 days beyond terms)



Paydex Trend





Month	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Current
Paydex	-	-	-	78	78	78	78	78	78	78	78	78	78

Payment Trade Records

Interviews were conducted with several suppliers of subject to determine its payment habits. The following payment experience reflect how bills are paid against the terms granted. Several other payment records were retrieved from Dun & Bradstreet's Dun Trade Database.

Date dd/mm/yy	Paying Records	High Credit	Now Owes	Past Due	Selling Terms
30/9/2018	PROMPT	3,000,000	1,000,000	0	EOM 45
31/8/2018	SLOW30 /60	3,000,000	750,000	400,000	NET 30
31/8/2018	SLOW30	250,000	70,000	70,000	EOM 30

The above payment record reflects how accounts are paid in relation to the terms granted. SLOW30, for example, indicates a 30 day term where 30 additional days are taken.

In some instances, payment beyond terms can be the result of disputes over merchandise, lost invoices, etc.

Finance

Balance Sheet (Consolidated)

(NT\$'000 : %)

Account	Dec 31, 2018			Dec 31, 2017			Dec 31, 2016	
	Amount	%	Growth%	Amount	%	Growth%	Amount	%
CURRENT ASSETS	1,732,168	82.19%	-12.43%	1,978,245	90.91%	0.15%	1,975,131	84.13%
Cash	361,080	17.13%	921.55%	35,346	1.62%	-44.49%	63,683	2.71%
Accounts Receivables	853,492	40.49%	-7.07%	918,518	42.21%	194.22%	312,183	13.29%
Notes Receivable	33,019	1.56%	000.00%	0	0.00%	0.00%	0	0.00%
Other Receivables	0	0.00%	0.00%	66,791	3.06%	-44.61%	120,597	5.13%
Inventory	417,233	19.79%	-54.26%	912,363	41.92%	28.73%	708,741	30.19%
Prepayment	0	0.00%	0.00%	4,400	0.20%	000.00%	0	0.00%
Due from Related Parties	38,301	1.81%	000.00%	0	0.00%	0.00%	540,944	23.04%
Short Term Investments	0	0.00%	0.00%	40,704	1.87%	000.00%	0	0.00%
Other Current Assets	29,043	1.37%	23,512.19%	123	0.00%	-99.94%	228,983	9.75%

FIXED ASSETS	129,293	6.13%	-15.77%	153,506	7.05%	-1.36%	155,632	6.62%
Other Fixed Assets	129,293	6.13%	-15.77%	153,506	7.05%	-1.36%	155,632	6.62%
TOTAL INTANGIBLE ASSETS	29,824	1.41%	000.00%	29,824	1.37%	000.00%	29,824	1.27%
Intangible Asset	29,824	1.41%	000.00%	29,824	1.37%	000.00%	29,824	1.27%
INVESTMENT & OTHER ASSETS	216,242	10.26%	1,395.03%	14,464	0.66%	-92.26%	186,995	7.96%
Investments	7,824	0.37%	21.05%	6,463	0.29%	-53.06%	13,770	0.58%
Deferred Assets	0	0.00%	0.00%	86	0.00%	-91.36%	996	0.04%
Other Assets	208,418	9.88%	2,533.20%	7,915	0.36%	-95.40%	172,229	7.33%
TOTAL ASSETS	2,107,527	100.00	100.00	2,176,039	100.00	100.00	2,347,582	100.00
CURRENT LIABILITIES	1,069,144	50.73%	-16.06%	1,273,733	58.53%	36.46%	933,402	39.76%
Accounts Payable	187,698	8.90%	534.15%	29,598	1.36%	-88.58%	259,214	11.04%
Notes Payable	211,590	10.04%	000.00%	0	0.00%	0.00%	0	0.00%
Other Payables	0	0.00%	0.00%	3,276	0.15%	-75.66%	13,464	0.57%
Short-Term Loans	345,201	16.37%	80.12%	191,647	8.80%	-52.08%	400,000	17.03%
Due to Related Parties	257,323	12.21%	256.77%	72,125	3.31%	3.31%	113,968	4.85%
Provision for Income Tax	35,323	1.67%	39.99%	25,232	1.16%	791.27%	2,831	0.12%
Accrued Expenses	0	0.00%	0.00%	0	0.00%	0.00%	98,202	4.18%
Other Current Liabilities	32,009	1.51%	-96.63%	951,855	43.74%	1,981.78%	45,723	1.94%
TOTAL NON-CURRENT LIABILITIES	371,186	17.61%	191.10%	127,510	5.86%	-78.48%	592,536	25.24%
Medium/Long Term Loans	28,235	1.34%	000.00%	0	0.00%	0.00%	56,355	2.40%
Other Non-Current Liab	342,951	16.27%	1,037.14%	30,159	1.38%	-94.37%	536,181	22.84%
Deferred Liab	0	0.00%	0.00%	97,351	4.47%	000.00%	0	0.00%
TOTAL LIABILITIES	1,440,330	68.34%	2.78%	1,401,243	64.39%	-8.17%	1,525,938	65.00%
Capital	750,000	35.58%	95.72%	383,186	17.60%	6.01%	361,450	15.39%
Capital Reserve	0	0.00%	0.00%	5,853	0.26%	-82.82%	34,071	1.45%
Others	3,750,525	177.95%	1,917.91%	185,861	8.54%	-69.22%	603,835	25.72%
Retained Earnings	-3,674,267	-174.34%	-1,016.61%	400,851	18.42%	-2,249.22%	-18,651	-0.79%
Treasury Stock	-159,061	-7.54%	-20.84%	-200,955	-9.23%	26.33%	-159,061	-6.77%
TOTAL Stockholders' EQUITY	667,197	31.65%	-13.88%	774,796	35.60%	-5.70%	821,644	35.00%
Total Liabilities & Capital	2,107,527	100.00%	-3.14%	2,176,039	100.00%	-7.30%	2,347,582	100.00%

Income Statement (Consolidated)

(NT\$'000 : %)

Account	2018			2017			2016	
	Amount	%	Growth%	Amount	%	Growth%	Amount	%

Sales	4,724,795	100.00%	0.86%	4,684,231	100.60%	13.55%	4,124,973	101.09%
Returns and Discounts	0	0.00%	0.00%	-28,020	-0.60%	-37.43%	-44,787	-1.09%
Net Sales	4,724,795	100.00%	1.47%	4,656,211	100.00%	14.11%	4,080,186	100.00%
Cost of Goods Sold	-3,634,812	-76.93%	-2.58%	-3,731,124	-80.13%	31.89%	-2,828,878	-69.33%
Gross Profit/Loss	1,089,983	23.06%	17.82%	925,087	19.86%	-26.07%	1,251,308	30.66%
Sell., General & Adm. Exp.	-200,567	-4.24%	-73.08%	-745,267	-16.00%	71,217.41%	-1,045	-0.02%
R&D Exp.	-488,963	-10.34%	31.17%	-372,761	-8.00%	-3.82%	-387,604	-9.50%
General & Adm. Exp.	-99,421	-2.10%	-89.81%	-975,964	-20.96%	666.96%	-127,250	-3.11%
Total Operating Expenses	-788,951	-16.69%	-62.32%	-2,093,992	-44.97%	305.89%	-515,899	-12.64%
Operating Profit/Loss	301,032	6.37%	-125.75%	-1,168,905	-25.10%	-258.94%	735,409	18.02%
Non Operating Income/Exp.	-6,254	-0.13%	-100.45%	1,378,394	29.60%	-1,315.18%	-113,431	-2.78%
Total Non-Operating Income	-6,254	-0.13%	-100.45%	1,378,394	29.60%	-1,315.18%	-113,431	-2.78%
Profit/Loss Before Tax	294,778	6.23%	40.71%	209,489	4.49%	-66.31%	621,978	15.24%
Income Tax	-32,304	-0.68%	000.00%	0	0.00%	0.00%	-45,354	-1.11%
Income Tax Credit	55,679	1.17%	14.86%	48,472	1.04%	000.00%	0	0.00%
Profit/Loss After Tax	318,153	6.73%	23.33%	257,961	5.54%	-55.26%	576,624	14.13%
Minority Interest	0	0.00%	0.00%	0	0.00%	0.00%	50,000	1.22%

Cash Flow Statement (Consolidated)

(NT\$'000 : %)

	2018	CHANGE % Y-O-Y	2017	CHANGE % Y-O-Y	2016	
Cash Flows from Operating Activities	276,645	0.00	1,305,248	2,307.58	54,214	
Cash Flows from Investing Activities	-185,013	0.00	-649,676	29.92	-927,077	
Cash Flows from Financing Activities	-23,304	0.00	528,662	0.00	-37,558	
Effects of Changes in Exchange Rate	68,328	0.00	-31,880	0.00	37,300	
Net Cash Flows	136,656	0.00	1,152,354	0.00	-873,121	

Auditor's Opinion & Source of F/S:

The above balance sheet and profit and loss statement were audited by KPMG.

Auditor's opinion is free from all qualifications.

The above accounts were submitted by the company and filed with the local tax authority.

The above statements were obtained from TSE Market Observation Post.

The F/S is in compliance with IFRSs.

Main Financial Ratios Analysis

CAPTIAL STRUCTURE ANALYSIS	31-Dec-2018	31-Dec-2017	31-Dec-2016
TOTAL DEBT/EQUITY RATIO	2.15	1.80	1.85
DEBT RATIO	0.68	0.64	0.65
LONG TERM FUNDS TO FIXED ASSETS(%)	803.12	587.79	908.66

LIQUIDITY ANALYSIS

CURRENT RATIO	1.62	1.55	2.11
QUICK RATIO	1.22	0.83	1.35

OPERATING PERFORMANCE ANALYSIS

NET SALES GROWTH(%)	0	14.11	0
NET PROFIT(LOSS) GROWTH(%)	0	-58.83	0
WORKING CAPITAL TURNOVER (DAYS)	50.51	54.47	91.91
ACCOUNTS RECEIVABLE TURNOVER (TIMES)	5.32	4.72	9.42
DAYS SALES OUTSTANDING(DAYS)	67.54	76.18	38.18
PAYMENT PERIOD(DAYS)	39.54	3.17	34.70
AVERAGE INVENTORY TURNOVER (TIMES)	8.71	4.08	3.99
AVERAGE DAYS TO SELL INVENTORY (DAYS)	41.32	88.03	90.19
FIXED ASSETS TURNOVER(TIMES)	36.54	30.33	26.21
TOTAL ASSET TURNOVER(TIMES)	2.24	2.13	1.73

RETURN ON INVESTMENT ANALYSIS

RETURN ON ASSETS(%)	15.09	11.85	24.56
RETURN ON EQUITY(%)	47.68	33.29	76.26
EARNINGS PER SHARE(NTD)	4.24	6.73	17.34

Industry Median

Ratios	2017	2016	2015
TOTAL DEBT/EQUITY RATIO	0.80	0.75	0.78
DEBT RATIO	0.43	0.42	0.43
LONG TERM FUNDS TO FIXED ASSETS(%)	430.95	418.32	499.16
CURRENT RATIO	1.89	1.93	1.91
QUICK RATIO	1.44	1.49	1.50
ACCOUNTS RECEIVABLE TURNOVER(TIMES)	4.81	4.77	4.70
DAYS SALES OUTSTANDING(DAYS)	72.88	75.16	72.99
AVERAGE INVENTORY TURNOVER (TIMES)	4.91	5.39	5.86
AVERAGE DAYS TO SELL INVENTORY(DAYS)	67.19	65.22	59.27
FIXED ASSETS TURNOVER(TIMES)	6.77	6.47	7.66
TOTAL ASSET TURNOVER(TIMES)	0.95	0.95	1.05
RETURN ON ASSETS(%)	2.60	2.48	2.99
RETURN ON EQUITY(%)	5.54	5.26	6.73
EARNINGS PER SHARE(NTD)	0.85	0.95	1.20

Note: Industry median is calculated by using the data from 200 public companies' within the same industry as the subject.

FINANCIAL ANALYSIS**1. Liquidity Analysis**

As of Dec. 31, 2018, current ratio of 1.62 indicated a good liquidity position with positive working capital. In the short term, subject can deal with liability requirements from creditors and the risk of short-term capital pressure is low.

- **Capital Structure Analysis**

Debt/equity ratio of 2.16 indicated that subject had financed its operations primarily on creditors' funds; the financial leverage is high. Debt ratio of 0.68 implied that for every one dollar in assets, as 32 cents were owned by shareholders and 68 cents were belonged to the creditors.

• **Profitability Analysis**

Sales in 2018 were \$ 4,724,795 thousands. The 2016 net profit was 6.73%. The profit performance was good.

• **Operating Performance Analysis**

The management efficiency pattern showed that subject was unable to finance its cash outflow to account payable by its receivable due to its collection period of 67 days was 28 days longer than payment period of 39 days in the end of 2018. Take account of inventory turnover of 41 days, subject took 69 days to convert raw material purchase to cash income.

INDUSTRY ANALYSIS

According to Gartner, the 2018 global semiconductor market value will reach USD 451 billion, with an increase of 7.5% compared to 2017 (USD 419 billion). SEMI stated that the 2017 semiconductor industry was stimulated by high demand memory products. The DRAM enjoyed YoY+75% growth; NAND Flash enjoyed YoY+45% growth. As the IoT, automobile electronic, VR, AI and 5G technology will bring strong demand on semiconductor products application. SEMI estimated that the 2018 global semiconductor equipment investment amounts will reach USD 63 billion (+11% YoY). The industry prosperity is expected.

Banking

Correspondent Bank

The company maintains relationships with several banks in Taiwan, including the following:

Bank Name : E. Sun Commercial Bank, Ltd.

Non-Sufficient Fund & Blacklist

According to TSE Public Observation Post, the subject did not report any bounced checks stem from Non Sufficient Funds in recent one month.

Borrowings

2018 / 12 / 31 Balance Amount (NTD\$ thousands)	Borrowing Term
28,235.00	Local banks united long term collateral loans, the average interest rate was between 0.55% ~ 5.18%.

COURT ACTION

A search of the Court File showed the following record of civil suit against the company for the past five years.

Judged Date : 7/12/2015
 Court : Chauchou Small Claims Tribunal
 Plaintiff : AAA
 Cause : Damages from infringing act

Judgment : Overruled
Judged Date : 30/12/2015
Court : Chauchou Small Claims Tribunal
Plaintiff : BBB
Cause : Confirmation the existing of the wayleave
Judgment : Overruled

Judged Date : 5/10/2018
Court : Taiwan Taipei District Court
Plaintiff : A-TECH INTERNATIONAL CO.,LTD
Cause : Damages
Judgment : Overruled

Collateral Records

A search conducted at Ministry of Economic Affairs has revealed a total number of 1 Collateral Record (s), equivalent to the dollar amount of \$22,800,000. The recent collateral contract termination date is 12/6/2017.

Bidding Right Suspension

A search conducted at the Taiwan Governmental Authorities revealed the subject is not prohibited from bidding against Governmental projects currently.

Subjet won government contracts.

CORPORATE HISTORY

Subject is a public company limited by shares which was registered in Taiwan on July 13 1985 under business registration number 12345678. Business was established in 1985. Subject is listed on the Taiwan Stock Exchange under the Code 3333 with effect from July 20, 2005.

Key Events

In 1990, The subject was awarded with the National Quality Platinum Medal.

In Apr 1997, The subject established overseas branch in Malaysia.

On Jul 20, 2005, The subject becam a public listed company.

Name Changes

From: Sample Technology Co., Ltd. To : Sample Report (Taiwan) Test Ltd. in Aug 1990 To : SAMPLE SAMPLE TEST REPORT (TAIWAN) TEST LTD.123

Changes in Business Address

From: 10F, 577, Min Chuan E. Rd., Sec. 5, Taipei City, Taiwan To : 8F, 800, Min Sheng E. Rd., Sc. 4, Taipei City, Taiwan in Aug , 1992

Patent

A search at Intellectual Property Office, Ministry of Economic Affairs, R.O.C on Jul 18 2019 revealed subject has filed 27970 patent (s) up to date

Awards

ISO 14001

Capital and Shareholdings

Authorized Capital \$3,000,000,000, divided into 30,000,000 ordinary shares at \$100 each.

Paid up Capital \$750,000,000 as of May 28 2019, made up of 7,500,000 ordinary shares and 100 preference shares.

Shareholders	
Shareholders	Percentage
SAMPLE REPORT (TAIWAN) TEST LTD., Taiwan (R.O.C.)	55%
Yang, Ching Sheng	5%
Others	40%
Total	100%

Total Number of Shareholders : 4

Included in 'others' above are shareholders each holding less than 10% of equity.

A search at the Central Taiwan Science Park Bureau, Ministry of Science and Technology and Financial Data Center, Ministry of Finance on May 28, 2019 confirmed the above registration and capital details.

Initial Capital Investment : \$30,000,000

Management

Principals

Yang, Ching Sheng / GENERAL MANAGER

Su, Hung Yang / PRESIDENT

Primary Executive

Name : YANG, CHING SHENG
Title : General Manager
Gender : male
Professional Recognition : Certified Accountant
Year. Started with Subject : 1985
Active in Operation : Yes
Previous Appointment (s) In Subject : R & D Manager
Promotion Date : January 1, 1993
Comments : Mr. Yang was born in the United States.
: Acer Inc.

Previous Employment

Title : Vice General Manager
Date From : 1964
Date To : 1980

Mr. Yang has Microsoft certification.

Name : SU, HUNG YANG
Title : President
Gender : male
Year. Started with Subject : 1985
Active in Operation : Yes
Comments : Mr. Su used to work in Texas Instruments as an intern.
Previous Employment : ABC Corporation
Title : Manager
Date From : 1957
Date To : 1985
Concurrently As : General Manager of Taitai Enterprise Corp

Mr. Su is a gold member of the Tainan Electronic Parts Association.

Operations

The subject was founded in 19xx. It is a listed company in TSE. The core business is engaging in the electronic components manufacturing and selling business. The core product is MLCC. To conclude, the subject runs business for a long time and owns good fame in the market. The financial structure is good with low debt. Its products have stable market shares. We believe that the trading risk with the subject is low.

Line of Business

Trading Style : Scott

Wholsaler of electronic parts

Radiator fins and batteries

Line of Products & Services : passive components 80%
 mostly exports
 others

Major brands includes : SUPER FIN

Agencies held include : Gollum (Germany)
 GEAR (United States)

Production Capacity :
 Radiator fin 10 million pcs per year in 2017

Production Actual Output :
 Battery 5 million pcs in 2017

Subject invented new 3C gadgets in year 2017.

Projects-In-Progress

Client : Water Front Park Project
Project Location : New Taipei City
Project Nature : Local
Contract Amount : NT\$ 10,000,000
Target Completion : May 31, 2019

Subject's first BOT project in Northern Taiwan.

Projects-Completed

Client : Lotus Park Project
Project Location : Tainan
Project Nature : Regional
Contract Amount : NT\$36,000,000
Completion Date : October 31, 2016

Subject invests in BOT projects.

SALES TERRITORY

Local & International

Local : 80%
International : 20%
Exporting to : Asia/Pacific 10%
United States 10%

PURCHASES

Local & International

Local : 50%
Import : 50%
Importing from : United States 25%
Japan 25%

Subject showed growth in imports over years.

Following are the subject's annual export/import value range records posted by the Bureau of Foreign Trade, R.O.C.

Actual export value range full year 2018 was B .

Actual import value range full year 2018 was D .

Actual export value range full year 2017 was A .

Actual import value range full year 2017 was C .

Actual export value range full year 2017 was A .

Actual import value range full year 2017 was B .

Actual export value range full year 2016 was A .

Actual import value range full year 2016 was K .

Actual export value range full year 2015 was A .

Actual import value range full year 2015 was G .

* Please refer to the "Appendix" at the bottom of this report for the table of value ranges.

Customer Types

Type by Percentage

Summary List of Account Names

Major customers include QUANTA COMPUTER INC. which contributes 15% of the company's total sales turnover. Other customers include WISTRON CORPORATION (5%).

Major suppliers include TDK whose supplies represent 15% of the total purchases of the company. Other suppliers include TAIWAN MURATA ELECTRONICS CO., LTD. (5%).

Purchasing And Selling Terms

Purchasing Terms : Post Dated Checks 30days 15%
T/T 45days 75%

Subject accepts online payment method

Selling Terms : T/T 60days 50%
Post Dated Checks 90days 50%

Subject offers discount for advanced payment.

Number Of Employees : 499 (Total)
199 (Here)

Including 300 plant workers and 199 office personnel.

Staff is shared with TAITAI ENTERPRISES CORP..

Subject has national-wide operation..

Location

Subject is located in a commercial area. Subject owns premises at the above captioned address 200 pings (660 sq.m.), used as its office. Occupies 1 floor(s) in a 20-story building constructed of reinforced concrete. Premises condition is good. Premises shared with subsidiary and/or affiliated companies. A site visit was made on 2 Apr, 2017.

It's a commercial building.

PLANT(S)

Hsinchu Plant

111, Innovation 1st Rd., Hsinchu City, Taiwan

TEL: 03-1234567

Land Area 2,500 Pings

Building Area 1,000 Pings

Has 300 employees here

Ultimate Parent

D-U-N-S : 65-000-0001
Name : SAMPLE GROUP CO., LTD.
Address :
United States

Parent

D-U-N-S : 65-887-4894
Name : SAMPLE REPORT (TAIWAN) TEST LTD.
Address : C3, 4F, Rear Building of K Hall, National Cheng
Kung University, No. 1, University Rd.
E. Dist. Tainan City
: Taiwan (R.O.C.)
Phone : 02-77016875
Line Of Business : Stainless kitchenware mfg.
Employees : 3
Year Started : September 2 1985
BR. No. : 21234856
Owned 55% of subject

Major Subsidiaries

Name : Sample Subsidiary Company
D-U-N-S : 65-123-4567
Address : #5, No. 27-2, Ln. 707, Chung Shan Rd.
9, Zhongshan Rd., Dongguan Township,
Thailand
Tel : 08-8337999
Year Started : May 6 1990
55% Owned by Subject
Name : Hsin Hsin (Malaysia) Co., Ltd.
D-U-N-S : 70-800-9090
Malaysia
Year Started : April 10 1997
100% Owned by Subject

Affiliated Companies

Name : SAMPLE AFFILIATE CO., LTD.
D-U-N-S : 65-123-4568
China
Year Started : November 11 1982

SPECIFIED INFORMATION REQUESTED BY INQUIRER

None

Appendix

D&B Rating

The D&B rating of 4A1 indicates a tangible net worth between \$250,000,000 and \$1,499,999,999 and an overall credit condition which is considered Minimal risk.

D&B Rating Table: Taiwan

*Financial Strength In: New Taiwan Dollars

Financial Strength based On: **Tangible Net Worth**

Capital Strength based On: **Paid-Up Capital**

Financial Strength Indicators:

Net Worth	Capital		Range
5A	5AA	Over	1,500,000,000
4A	4AA	Over	250,000,000
3A	3AA	Over	25,000,000
2A	2AA	Over	20,000,000
1A	1AA	Over	15,000,000
A	AA	Over	10,000,000
B	BB	Over	5,000,000
C	CC	Over	3,000,000
D	DD	Over	2,000,000
E	EE	Over	1,000,000
F	FF	Over	750,000
G	GG	Over	500,000
H	HH	Over	0

Alternate Ratings Used

N	Financial Strength is negative
O	Financial Strength is undisclosed
NB	New Business: Less than 24 months
NQ	Out of Business: Business has ceased to trade
BR	Branch or division location.
DS	Indicates that only brief partial information is currently available on the company, and a full investigation will be conducted once an enquiry is placed.
INV	Indicates that D&B is currently conducting an investigation to gather the most current details.

Composite Conditions

- 1 Minimal risk
 - 2 Low risk
 - 3 Risk slightly higher than average
 - 4 High risk
 - Undetermined risk
-

Taiwan Financial Stress Model

The Financial Stress model assigns three measurements of risk:

1. **A "Class" of 1 - 5**, which is a segmentation of the scoreable universe into five distinct risk groups where a one (1) represents businesses that have the lowest probability of financial stress, and a five (5) represents businesses with the highest probability of financial stress. This Class enables a customer to quickly segment their new and existing accounts into various risk segments to determine appropriate marketing or credit policies.
2. **A "Percentile" of 1 - 100**, where a 1 represents businesses that have the highest probability of financial stress, and a 100 which represents businesses with the lowest probability of financial stress. This Percentile shows you where a company falls among businesses in the D&B database, and is most effectively used by customers to rank order their portfolios from highest to lowest risk of business failure.
3. **A "Financial Stress Score" of 1,232 - 1,600**, where a 1,232 represents businesses that have the highest probability of financial stress, and a 1,600 which represents businesses with the lowest probability of financial stress. As this score is derived directly from the scorecard, it offers a more precise measure of the level of risk than any other measurements of risk as it shows the exact score from the scoring algorithm. The D&B Financial Stress Score is especially useful to customers using computerized decision systems to determine overall business performance.

Export/Import Value Range Table

A	10 USD million & up
B	9~10 USD million
C	8~9 USD million
D	7~8 USD million
E	6~7 USD million
F	5~6 USD million
G	4~5 USD million
H	3~4 USD million
I	2~3 USD million
J	1~2 USD million
K	0.5~1 USD million
L	0~0.5 USD million
M	0

(KL /ARC/71619)

THIS REPORT MAY NOT BE REPRODUCED IN WHOLE OR IN ANY FORM OR MANNER WHATSOEVER
This report, furnished pursuant to contract for the exclusive use of the subscriber as one factor to consider in connection with credit, insurance, marketing or other business decisions, contains information compiled from sources which Dun & Bradstreet Int'l Ltd, Taiwan Branch does not control and whole information, unless otherwise indicated in the report, has not been verified. In furnishing this report, Dun & Bradstreet Int'l Ltd,

Taiwan Branch in no way assumes any part of the user's business risk, does not guarantee the accuracy, completeness, or timeliness of the information provided, and shall not be liable for any loss or injury whatsoever resulting from contingencies beyond its control or from negligence. The preceding information (data) is for information purposes only and is not the official record of this business (company). Information in this report is based upon existing records in D&B database as of today and may not include information (data) which relates to this company (business) due to possible changes in ownership, control, name or legal status.

©Copyright 2019 Dun & Bradstreet Int'l Ltd, Taiwan Branch
THIS REPORT MAY NOT BE REPRODUCED IN WHOLE OR IN ANY FORM OR MANNER WHATSOEVER

If you have questions about this report, please contact your local D&B office.

-- End of Report --