

SAMPLE PLASTICS PTE LTD

ACTIVE

SINGLE LOCATION

Address: 9 Bedik South Avenue 88 , #03-99, Kool Business Hub, Singapore, 654321
Republic of Singapore
Telephone(s): (+65) 64662851
(+65) 64662416
D-U-N-S Number: 59-510-7400
Subsidiary Of: INTERNATIONAL PLASTICS PTE LTD,Bermuda

IDENTIFICATION & SUMMARY

IDENTIFICATION

E-Mail:	Website:	Fax:
opal1@sample.com.sg	www.sample.com.sg	(+65) 64662422

SUMMARY

Type of Business:	Imports:	Registered Charges:
Private Limited Liability Company	Yes	Yes
History:	Exports:	SIC:
Clear	Yes	3085-0000 5032-0100
Start Year:		Line of Business:
2018		Manufactures plastics bottles Wholesales paving materials
Registration No.:		Employees (Total):
XXXX04256Z		120 (Est)
Chief Executive Officer:		
Mr Adrian Wilson Managing Director		
Control Year:		
2018		



RISK EVALUATION

Risk Indicator	2
D&B Rating	3A2
Former Rating	3A2

FINANCIAL SUMMARY

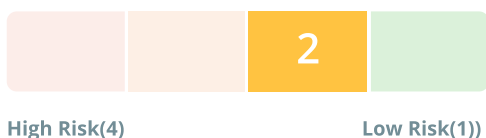
FYE	Dec 31, 2021
Revenue	23,312,301
Tangible Net Worth	8,407,097
Total Asset	26,482,564
Total Liabilities	18,075,467
Net Profit after Tax	1,167,336
Current Ratio	1.34
Quick Ratio	0.81
Profit Margin / Return on Sales	5.00%
Return on Assets	4.40%
Total Debt to Net Worth	215.00%

CURRENCY

All monetary amounts quoted in this report are shown in Singapore Dollar (SGD), unless otherwise stated.

RISK ASSESSMENT

Risk Indicator



Risk Level of the Company is : **LOW**

D&B Rating

Financial Strength	Risk Indicator
3A	2
Based on net worth	Good (Low Risk Expected)

Former Rating

Financial Strength	Risk Indicator
3A	2
Based on net worth	Good

The Dun & Bradstreet Rating of 3A2 indicates:

A Financial Strength of SGP 4,000,000 - 19,999,999 (Based on net worth) and a Risk Indicator which is Good (Low Risk Expected).

D&B's Rating consists of 2 parts, the Financial Strength and the Composite Appraisal/Condition. Financial Strength is an indication of the tangible net worth (that is, the shareholder's funds less any intangible assets). The Composite Appraisal/Condition is linked to the level of risk and is an overall evaluation of credit worthiness. It takes into account the financial condition and several factors such as trade reference history, legal structure, management experience and any adverse listings.

FINANCIAL STRESS SCORE ▼

Financial Stress Score for this business.



- The D&B Financial Stress Score: 1487
- The D&B Financial Stress Percentile: 100

Relative Risk
Minimal Risk

Risk Class
1
Highest Risk:5, Lowest Risk:1

Average Probability of Failure
0.19%
Highest Risk:100%, Lowest Risk:0%

Interpreting the Financial Stress Score:

1. The D&B Financial Stress Score predicts the likelihood that a business will fail within the next 12 months.
2. The D&B Financial Stress Score is a relative measure of risk, where 1 represents businesses that have the highest probability of failure and 100 the lowest.

INDUSTRY NORMS ▼

INDUSTRY NORMS

SIC: 3085 - Manufactures plastics bottles

	Upper	Median	Lower	Subject
Solvency				
Current Ratio	2.24	0.37	-	1.34
Quick Ratio	1.82	0.30	-	0.81
Total Liab. to Net Worth Ratio(%)	80.39	13.39	-	215.00
Efficiency				
Collection Period (Days)	-	-	-	51.48
Sales to Inventory (Times)	-	-	-	3.43
Profitability				
Return on Sales (%)	-	-	-	5.00
Return on Equity (%)	1.84	0.30	-	13.88

BANKS



Information in this report may not represent the full extent of subject's bank relationships.

Banking relations are maintained principally with:-

Bank Name: DBS BANK LTD

Branch: Main Branch

Address: 6 Shenton Way DBS Building, Singapore

Telephone: (+65) (6XXX5599)

Fax: (+65) (6XXX5600)

Bank Name: CITIBANK NA

Branch: Main Branch

Address: 5 Shenton Way #06-00 UIC Building, 068808 Singapore

Telephone: (+65) (6XXX2611)

PUBLIC RECORD INFORMATION



COURT ACTIONS

No Court Action Found

This section of the report was compiled after a search was conducted on the D&B Court File which contains cases heard in the High Court, compulsory and voluntary winding-up petitions and orders.

However, the public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

REGISTERED CHARGES

A search was conducted and the following charges were found.

CHARGE DATE: Jun 12, 2005

CHARGE NUMBER: 94/52440

AMOUNT SECURED: SGD -
All monies owing

CHARGE : Citibank NA

CHARGE DATE: Apr 02, 2006

CHARGE NUMBER: 95/14773

AMOUNT SECURED: 15,025,895.00

CHARGE : Development Bank of Singapore Ltd

The record items above under "Registered Charges" may have been paid, vacated, settled or released prior to the date this report was printed.

CURRENT INVESTIGATION



On Nov 14, 2022, Mr Adrian Wilson, Managing Director, confirmed all operations information in this report.

SPECIAL EVENTS



Former Physical Address:

Postal Box 106: 2-6 Paddington Grove, Harvard Industrial Lane #10-88, Parkview Tower

Date Changed: Apr 20, 1996

In 1998, John Sanderson XXX362M Director Had deceased

MERGER

Date: May 20, 1988

Event: Merger

Merged with: ABC CO INC

HISTORY



REGISTRATION DETAILS

Legal Structure: Private Limited Liability Company

INCORPORATED: Mar 22, 2018

Registration Body: Registry of Companies and Businesses

File Number: XXXX04256Z
Singapore

Registered Office: Hutchinson Boulevard
Sime Square Tower

Floor / Unit #12-456: 660237
Singapore

Last AGM Date: Jun 30, 2014

Last Annual Return Date: Jun 30, 2014

Last Financial Statement Date: Dec 31, 2014

Registry details provided by search at local registry office

CAPITAL DETAILS

Issued Capital: SGD 6,000,000.00

Paid-up Capital: SGD 6,000,000.00 as of Jan 06, 2016

Ordinary Shares: SGD 6,000,000.00 at par value 1.00

CHANGES IN CAPITAL

CHANGES IN LEGAL NAME

Original Name:	Fizzy Bottles
Changed To:	Bubbling Bottles Ltd
Date of Change:	1982
Changed To:	Shake 'n' Pour Bottles Inc
Date of Change:	Jan 01, 1986
Changed To:	Present Name
Date of Change:	May 18, 1992

REASON FOR CHANGES IN LEGAL STRUCTURE

Date:	Mar 12, 1986
Change:	Conversion from a private to a public limited company
Company:	Shake 'n' Pour Bottles Inc

SHAREHOLDER(S)

The following details represents the Full Shareholders List.

ORDINARY SHARES

Name of Shareholder	Location	Shares held	%Held
International Plastics Pte Ltd	Singapore	4,500,000	75
Public		1,500,000	25
		-	
		-	

Name of Shareholder	Location
International Plastics Pte Ltd	
Public	

PRINCIPALS



EXECUTIVES

Name:	Adrian Wilson (identity number: XXX5189M)
Alias:	Paul Michael Wilson

Year of Birth: 1945

Current Title: Managing Director
Manager of Sales

Appointed to Present Position: 1979

Started with Subject: 1979

Education: Graduated from university from University of Glasgow Scotland
Bachelor of Mechanical Engineering

Active in daily operations: Yes

Email: awilson@sample.com.sg

Employment History:

Period	Company Employed	Last Position Held
1970 - 1973	National Plastic Co (S) Pte Ltd	Manager
1973 - 1975	International Plastic Pte Ltd	Executive

Name: Kwek Leng Boon
(identity number: SXXX0009G)

Year of Birth: 1929

Current Title: Director
Assistant Supervisor

Appointed to Present Position: 1989

Started with Subject: 1989

Education: Graduated from university from University of Warwick United Kingdom
Bachelor of Accountancy

Qualification: C.P.A. (Certified Public Accountant)

Active in daily operations: Yes

Email: lbkwek@sample.com.sg

Employment History:

Period	Company Employed	Last Position Held
1986 - 1989	21st Century Ltd	Financial Controller

Name: Koh Siew Hong
(identity number: SXXX0324Z)

Year of Birth: 1945

Current Title: Director
Assistant Supervisor

Started with Subject: 1988

Education: Graduated from university from Harvard Business School United States Masters of Business Administration

Education: Graduated from university from University of North Texas United States Bachelor of Banking

Active in daily operations: Yes

Employment History:

Period	Company Employed	Last Position Held
1986 - 1988	Singapore Containers Pte Ltd	Manager

Name: John Sanderson (identity number: XXX362M)

Year of Birth: 1951

Current Title: Director

Started with Subject: 1988

Education: Graduated from college in 2000 from Harvard University United States Doctorate of Arts

Active in daily operations: Yes

Employment History:

Period	Company Employed	Last Position Held
1981 - 1987	ANZ Bank	Financial Controller

Name: Mark Tan

Current Title: Director Sales
Director of Marketing

Active in daily operations: Yes

PROJECTS



LOCATION



Size of premise: 5,000 square feet

Type of Occupation: Owned

Location: Industrial zone

Occupies: 5th Floor(s) in a multi- storey building

Building Frame: cement block

Building's Exterior:	brick
Premises used as:	Plant/Factory Warehouse
Rent/Lease Amount:	SGD 5,000 per month
Lease expires:	Dec 31, 2014

OPERATIONS

3085-0000
Manufactures plastics bottles
5032-0100
Wholesales paving materials

AGENCIES HELD - BRAND NAME

Principal Name:	Green Bottles Pte Ltd
Subject as:	Distributor
Brand Names:	SAMPLE PLUS PLAS

Subject is a franchisor.

No. of Franchisees:	2
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PURCHASES

Local:	40%
International:	60%
Imports From:	United States Japan 10.00% Taiwan R.O.C. 10% Europe 15% Asia 5%

PURCHASING TERMS

LOCAL PURCHASE TERMS

Terms:	Letter of Credit Open Account 30 to 90 days
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Import Terms

Terms:	Cash on Delivery Contra
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SALES TERRITORY

Local:	80%
International:	20%
Exports to:	United States 10% China (People's Republic) 5%
Others:	5%

SELLING TERMS

Local Sales Terms

Terms: Open Account 30 days
Contract
Letter of Credit

Export Terms

Terms: Inter-Company Account

CUSTOMERS

Subject maintains 100 to 200 accounts / customers.

Major Customers

Manufacturer(s)
50% of Sales

Wholesaler(s)
20% of Sales

Gobber Inc
Singapore
30% of Sales

Year: 1998

Import: Singapore Dollar 50 in 001

Export: Singapore Dollar 60 in 001

EMPLOYEE(S) - CURRENT

Total Employees: 120 Estimated

EMPLOYEE(S) – PREVIOUS

Year: 2017

Total Employees: 120 Estimated

Total includes managers and active directors.

Previous year's employees incl:

Full-Time Employees: 92

Part-Time Employees: 17

Seasonal Employees: 11

Year: 2011

Total Employees: 117 Estimated

Total includes managers and active directors.

Previous year's employees incl:

Full-Time Employees: 90

Part-Time Employees: 17

Seasonal Employees: 10

Year: 2006

Total Employees: 200 Estimated

Total includes managers and active directors.

Previous year's employees incl:

Full-Time Employees: 100

Part-Time Employees: 20

Seasonal Employees: 50

Production Workers: 30

Subjects operations peak during:-

Subjects operations peak during:-

Christmas

Chinese New Year

CAPACITY AND PRODUCTION OUTPUT

Product Name: Plastic Bottles

Period: 2007

Actual Production Output: 2,000 Units per day

2 shifts per day

Period: 2007

Production Capacity: 3,000 Units per day

2 shifts per day

Average Unit Price: Singapore Dollar 5

Price Range: From 3.5 to 6
Singapore Dollar

OVERALL PRICE - ALL PRODUCTS

Price Range(s) From : 3 7 15

AMENITIES / FACILITIES:

10 001 Conference Facilities in 005

Mr Beans

LEAF

ISO CERTIFICATION:

Subject was awarded ISO 90001 on Jun 12, 1992
ISO 90000 on Mar 06, 1994
ISO 90003 on Jan 01, 2000

LINKAGE



GROUP OF COMPANIES

Subject is a member of Plastics Group.

ULTIMATE PARENT

LOCATION: INTERNATIONAL HOLDINGS PTE LTD
Shell Lane
42nd Floor
Kingstown
CAYMAN ISLANDS

PARENT

LOCATION: INTERNATIONAL PLASTICS PTE LTD
54 Hill Street
22nd Floor
Mountain View Building
Ocho Rios
Bermuda

INTERCOMPANY TRANSACTIONS intercompany sales
loans

SUBSIDIARY

TOTAL NUMBER OF SUBSIDIARY: 2 Approx.

LOCATION: PLASTIC CONTAINERS PTE LTD
36, Normandy Road
5th Floor
Hitech Industrial Building
Timbuktu Cebu
4600 Philippines

% OF SHARES OWNED : 100%

INTERCOMPANY TRANSACTIONS guarantees
intercompany sales

LOCATION: SINGAPORE PLASTIC TUBING PTE LTD
Pasir Panjang Avenue 4
#12-00/01
Deutsch Tower
516024 Singapore

% OF SHARES OWNED : 80%

AFFILIATE(S)

TOTAL NUMBER OF AFFILIATES: 2 Approx.

LOCATION: PLASTIC PRODUCTS INC
June Avenue
#10-88
August Tower
Aceh Makati
558899 Philippines

Subject holds 30 % of shares / interest in affiliate.

LOCATION: POUND SAVERS
12, Shaw Boulevard
5th Floor
Canary Building
Brisbane Queensland
41200 Australia

Subject holds 15 % of shares / interest in affiliate.

BRANCH(ES)

Subject maintains 1 branch(es).

Subject maintains 1 branch(es) regionally.

The principal branch location(s) are as follows:-

LOCATION: LEAF
21st Century Grove
#08-08
Estee Park Suite
Johor Bahru Johor
51400 Malaysia

Location Type: Factory/Warehouse,Administrative office

EMPLOYEES: 10

DIVISIONS

Subject maintains 1 divisions country wide.

The principal division location(s) are as follows:-

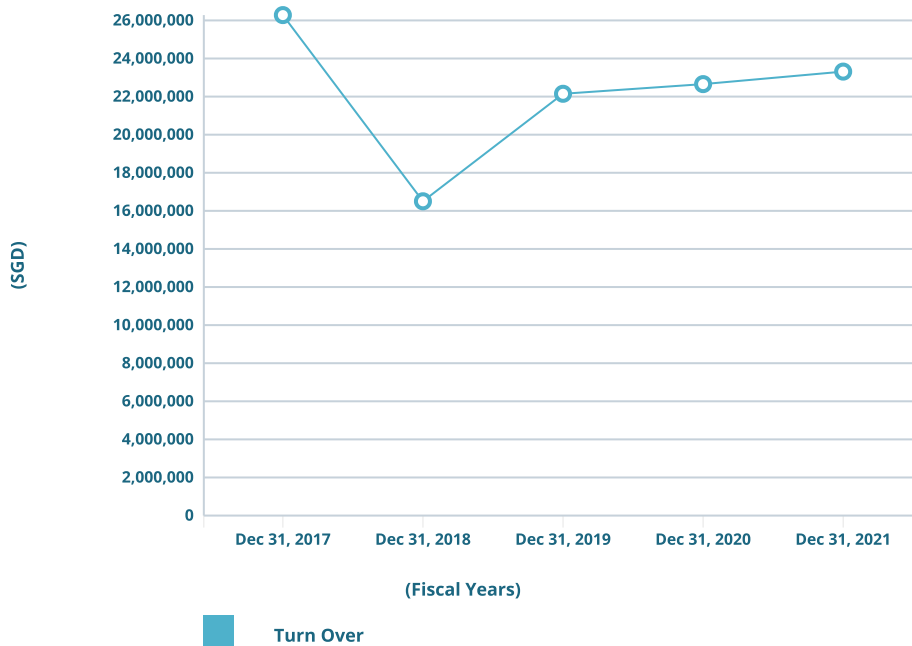
LOCATION: MR BEANS
Pasir Panjang Road
#16-16
Alexandra Distripark Blk 1
516008 Singapore

CURRENCY: All amounts in this report are in local currency unless otherwise stated.

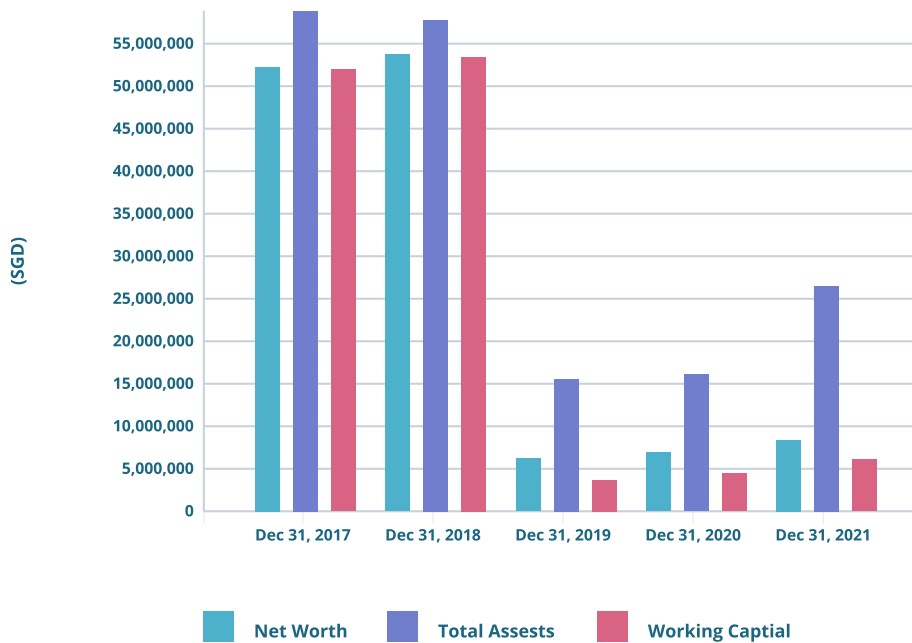
FINANCIAL INFORMATION



TREND OF TURNOVER



TREND OF KEY BALANCE SHEET ITEMS



Net Worth and Total Assests are tangible figures shown after the deduction of intangible assets.

COMPARATIVES

Particulars	Fiscal Dec 31, 2017 SGD	Fiscal Dec 31, 2018 SGD	Fiscal Dec 31, 2019 SGD	Fiscal Dec 31, 2020 SGD	Fiscal Dec 31, 2021 SGD
Current Assets	58,085,377	57,242,607	12,522,622	13,077,592	23,744,832
Current Liabilities	6,108,045	3,776,603	8,870,600	8,615,274	17,640,229
Working Capital	51,977,332	53,466,004	3,652,022	4,462,318	6,104,603
Other Tangible Assets	779,962	522,941	3,034,685	3,004,454	2,737,732

Non-Current Liabilities	524,915	271,453	478,835	537,809	435,238
Tangible Net-Worth	52,232,379	53,717,492	6,207,872	6,928,963	8,407,097
Annual Sales	26,279,457	16,502,869	22,147,630	22,655,293	23,312,301
Profit After Tax	5,855,911	1,485,113	714,201	912,068	1,167,336
Inventory	3,988,040	1,603,369	4,972,960	5,459,943	6,795,240
Cash & Bank	48,582,014	52,130,023	550,787	881,120	
Accounts Receivable	4,919,234	2,997,087	6,172,756	4,787,949	3,334,077
Fixed Assets	779,962	522,941	3,034,685	304,454	2,737,732
Accounts Payable	1,123,342	515,153	4,841,869	6,694,985	16,694,985

BALANCE SHEET

Assets	Fiscal Dec 31, 2017 SGD	Fiscal Dec 31, 2018 SGD	Fiscal Dec 31, 2019 SGD	Fiscal Dec 31, 2020 SGD	Fiscal Dec 31, 2021 SGD
Cash	-	-	-	-	11,047,472
Cash & Bank	48,582,014	52,130,023	550,787	881,120	-
Inventory	3,988,040	1,603,369	4,972,960	5,459,943	6,795,240
Accounts Receivable	4,919,234	2,997,087	6,172,756	4,787,949	3,334,077
Other Receivables / Accruals	-	254,843	-	-	114,556
Prepayments	-	6,328	-	-	-
Due from Parent	-	-	-	-	32,713
Inter-company Loans	-	-	-	-	2,420,774
Deferred Taxation	-	159,664	-	-	-
Deposits	-	91,293	-	-	-
Total Current Assets	58,085,377	57,242,607	12,522,622	13,077,592	23,744,832
Leasehold Improvements	-	-	-	-	748,274
Plant & Equipment	-	63,546	-	-	1,524,480
Transportation Vehicles	-	-	-	-	234,687
Furniture Fixtures & Fitting	-	-	-	-	139,134
Office Equipment	-	-	-	-	91,157
Right-of-Use Assets	-	459,395	-	-	-
Total Fixed Assets	-	522,941	-	-	2,737,732

Total Investments	-	-	-	-	-
Total Assets	58,865,339	57,765,548	15,557,307	16,082,046	26,482,564
Liabilities	Fiscal Dec 31, 2017 SGD	Fiscal Dec 31, 2018 SGD	Fiscal Dec 31, 2019 SGD	Fiscal Dec 31, 2020 SGD	Fiscal Dec 31, 2021 SGD
Accounts Payable	1,123,342	515,153	4,841,869	6,694,985	16,694,985
Loans Hire Purchase	-	-	-	-	39,989
Other Payables / Accruals	-	2,355,559	-	-	58,439
Provision Income Tax	-	649,904	-	-	546,100
Provisions	-	7,512	-	-	-
Inter-company Loans	-	-	-	-	177,725
Lease Liabilities	-	248,475	-	-	-
Other Current Liabilities	-	-	-	-	122,991
Total Current Liabilities	6,108,045	3,776,603	8,870,600	8,615,274	17,640,229
Deferred Taxation	-	-	-	-	360,000
Provisions	-	60,533	-	-	75,238
Lease Liabilities	-	210,920	-	-	-
Total Non-Current Liabilities	271,453	435,238			
Capital	-	587,406	-	-	6,000,000
Retained Earnings (Loss)	-	53,130,086	-	-	2,407,097
TOTAL EQUITY	-	53,717,492	-	-	8,407,097
TOTAL LIABILITIES & EQUITY	6,632,960	57,765,548	9,349,435	9,153,083	26,482,564

PROFIT & LOSS

Particulars	Fiscal Dec 31, 2017 12 Month(s) SGD	Fiscal Dec 31, 2018 12 Month(s) SGD	Fiscal Dec 31, 2019 12 Month(s) SGD	Fiscal Dec 31, 2020 12 Month(s) SGD	Fiscal Dec 31, 2021 12 Month(s) SGD
Revenue	26,279,457	16,502,869	22,147,630	22,655,293	23,312,301
Less: Cost of Sales	-16,859,375	-12,027,101	-17,485,694	-50,000	-12,000,000
Gross Profit	9,420,082	4,475,768	4,661,936	22,605,293	11,312,301
Operating Expenses	-3,399,297	-2,914,543	-2,160,132	-5,600	150,000

Net Operating Profit (Loss) Before Taxation	6,020,785	1,561,225	2,501,804	22,599,693	11,462,301
Other Income	845,660	161,408	-	12,000	2,000
Less: Other Expenses	-6,978	-16,643	-1,124,603	-20,802,600	-9,298,167
Net Profit(Loss) before Tax	6,859,467	1,705,990	1,377,201	1,809,093	2,166,134
Income Tax	-1,003,556	-220,877	-663,000	-897,025	-998,798
Net Profit(Loss) after Tax	5,855,911	1,485,113	714,201	912,068	1,167,336
Plus (Minus) Extraordinary Items	-	-	-	-	-980,000
Net Profit After Tax & Extraordinary Items	5,855,911	1,485,113	714,201	912,068	187,336
Minority Interests	-	-	-	-	-9,000
Less: Dividends & Transfers to Reserves	-	-	-	-	-1,177
Plus (Minus) Retained Earnings (Loss) b/forward	-6,737,355	-881,444	603,669	1,317,870	2,229,938
Retained Earnings (Loss) c/forward	-881,444	603,669	1,317,870	2,229,938	2,407,097
	-	-	-	-	200.00

Accounts are audited by Lee, Goh & Co. Accounts are unqualified.

RATIOS

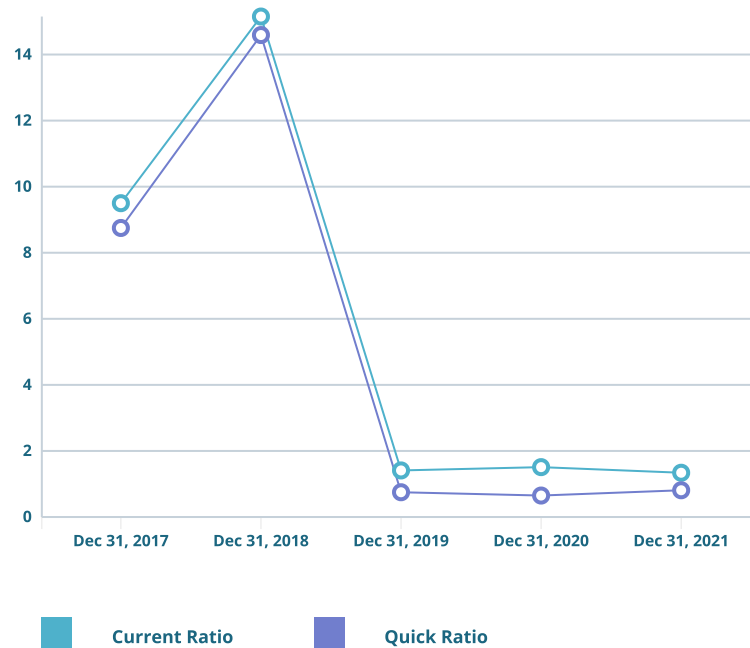
Particulars	Dec 31, 2017	Dec 31, 2018	Dec 31, 2019	Dec 31, 2020	Dec 31, 2021
GROWTH TREND					
Sales Growth (%)		-37.20	34.20	2.29	2.90
Net Profit Growth (%)		-74.63	-51.90	27.70	27.98
SOLVENCY RATIOS					
Current Ratio	9.50	15.15	1.41	1.51	1.34
Quick Ratio	8.75	14.59	0.75	0.65	0.81
Total Liabilities to Net Worth (%)	12.69	7.53	150.60	132.09	215.00
EFFICIENCY RATIOS					

Collection Period (days)	67.38	65.37	100.33	76.08	51.48
Sales to Inventory (times)	6.58	10.29	4.45	4.14	3.43

PROFITABILITY RATIOS

Return on Sales (%)	22.28	8.99	3.22	4.02	5.00
Return on Equity (%)	11.21	2.76	11.50	13.16	13.88

LIQUIDITY RATIOS



FINANCIAL COMMENTARY

Net Profit trend was Up, due to the following reasons:-

- lower bad debt provision
- decrease in selling/administrative costs

Provision for bad debt in the current year was 5% against 7% in the previous corresponding period.

Networth was on an uptrend, due to

- increased retained earnings

APPENDICES

The information in this report was last updated on **Nov 14, 2022**.

D&B RATING GLOSSARY

The following ratings are available for businesses in Singapore:

D&B Rating - The D&B® Rating in Singapore consists of 2 parts, the Financial Strength Indicator and the Risk Indicator. The Financial Strength Indicator is based on either Net Worth of a current balance sheet or Paid-Up Capital. **Risk Indicator** is used in conjunction with the Financial Strength Indicator. The Risk Indicator reflects D&B's opinion of the risk associated with trading with a specific business. The table below contains the values for the D&B Rating in Singapore.

Financial Strength Indicator

Financial Strength Indicator		Range Figures in Singapore Dollar	
Net Worth	Capital	From	To
5A	5AA	90,000,000	and greater
4A	4AA	20,000,000	89,999,999
3A	3AA	4,000,000	19,999,999
2A	2AA	2,000,000	3,999,999
1A	1AA	1,000,000	1,999,999
A	AA	900,000	999,999
B	BB	800,000	899,999
C	CC	700,000	799,999
D	DD	600,000	699,999
E	EE	500,000	599,999
F	FF	300,000	499,999
G	GG	100,000	299,999
H	HH	0	99,999

Alternate Ratings Used

NQ	Out of Business: Business has ceased to trade
NB	New Business: Less than 12 months
O	Financial Strength is undisclosed; or Assigned to companies that do not request credit in their normal activities (Bank, Brokerages, Insurance Co., Associations, Government, etc..)
N	Negative Net Worth
FB	Foreign Branch
BR	Domestic Branch
DS	Assigned to records that require investigation before a rating can be assigned.

Risk Indicator

Risk Indicator	Condition	Credit Risk	Interpretation
1	Strong	Minimal risk	Proceed with transaction - offer extended terms if required
2	Good	Low Risk	Proceed with transaction
3	Fair	Slightly greater than average risk	Proceed with transaction but monitor closely

4	Limited	Significant level of risk	Review each case before extending credit and obtain more information. Take suitable assurances before extending credit, guarantees may be needed
-	Undetermined	Undetermined Risk	Insufficient information to assign a Rating

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