

SAMPLE REPORT & CO.

ACTIVE

SINGLE LOCATION

Trading Style: SAMPLE

Japanese Company Name: サンプルレポート (株)

Address: YAMADA BLDG. 5F. 2-16-6, TAKADA CHUO-KU TOKYO 104-0001 JAPAN

Telephone: 03 31234568

D-U-N-S Number: 69-071-9869

IDENTIFICATION & SUMMARY



IDENTIFICATION

D-U-N-S Number:

69-071-9869

Legal Status:

Corporation

Telephone:

03 31234568

Website:

<https://www.samplerreport.co.jp/>

Corporate Number:

1234567890123

SIC:

2816-0000

2851-0106

2819-0301

Line of Business:

Manufactures inorganic pigments

Manufactures paints, waterproof

Manufactures aluminum chloride

Principal:

Ichiro Yamada / President

SUMMARY

D&B Rating

3A 2

Sales

3,010,998 TH

Employees

320

Former Rating

B 2

Net Worth

1,800,904 TH

Condition

D&B Failure Score Risk Class

2

Import

Yes

Started

1920

Export

Yes

Currency

All monetary amounts quoted in this report are shown in Japanese Yen, unless otherwise stated.



NARRATIVE SUMMARY

(08/25)

The subject is considered to be a medium-sized company in the industry. The business is well-established.

This is a sample report and this subject is a fictitious company.

D&B RATING

Risk Indicator



Low Risk (1)

High Risk (4)

Risk Indicator of the Company is : **GOOD**

D&B Rating

Financial Strength
3A
(based on net worth)

Risk Indicator
2
Good

Former Rating

Financial Strength
B
(based on net worth)

Risk Indicator
2
Good

The Dun & Bradstreet Rating of 3A 2 indicates:

- A Financial Strength of JPY 480,000,000 – 2,399,999,999 (based on net worth) and a Risk Indicator, which is Good.

CURRENT INVESTIGATION

INVESTIGATION INFORMATION

(08/25)

Rating and Condition in this report were assigned during this investigation.

The information in this report has been compiled from D&B known sources and its independent research.

Date: Aug 28, 2025

SALES AND PROFIT TREND (IN THOUSANDS)

(08/25)

	Mar 2021	Mar 2022	Mar 2023	Mar 2024	Mar 2025
SALES	2,764,170	2,381,487	2,770,808	2,976,123	3,010,998
		(-13.8%)	(16.3%)	(7.4%)	(1.1%)
ORDINARY PROFIT	98,751	117,728	41,647	86,565	102,211

		(19.2%)	(-64.6%)	(107.8%)	(18.0%)
NET PROFIT	70,953	85,614	26,209	46,442	27,097
		(20.6%)	(-69.3%)	(77.1%)	(-41.6%)

TREND ANALYSIS

Key Trends

Risk Indicator	Current Ratio	Sales	Net Profit	Tangible Net Worth/Total Assets	Total Assets Turnover
					
Static	Worsening	Improving	Worsening	Worsening	Worsening

Understanding Key Trends:

Using historical archive data we are able to plot the movement of key data elements.

D&B FAILURE SCORE

The D&B Failure Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or re-organizing or obtaining relief from creditors over the next 12 months. Scores were calculated using a statistically valid model, created by analyzing TSR corporate data.

SUMMARY

D&B Failure Score Risk Class: 2

(Highest Risk: 5; Lowest Risk: 1)

D&B Probability of Failure Among Companies with this Classification: 0.14 % (14 per 10,000 cos)

D&B Failure Score Percentile: 93

(Highest Risk: 1; Lowest Risk: 100)

D&B Failure Raw Score: 1,535

(Highest Risk: 1,001; Lowest Risk: 1,890)

KEY TO SCORES:

D&B Failure Score Risk Class	% of Bus. within range	D&B Failure Score Percentile	D&B Failure Raw Score	D&B Probability of Failure
1	Top 6 %	95 - 100	1,546-1,890	0.02 %
2	26 %	69 - 94	1,479-1,545	0.14 %
3	35 %	34 - 68	1,431-1,478	0.37 %
4	32 %	2 - 33	1,285-1,430	1.41 %
5	Lowest 1 %	1	1,001-1,284	9.68 %

The D&B Failure Score Risk Class for this company is based on the following factors::

- Number of inquiries suggests potential higher risk.
- Other information suggests potential lower risk.
- Other financial information suggests potential lower risk of financial stress.

D&B FAILURE SCORE PERCENTILE

Subject Company



- The D&B Failure Score Percentile is 93
- This Indicates Below Average risk

D&B Failure Score Risk Band
Below Average

D&B Failure Raw Score
1,535
(Range: 1,001 - 1,890)

D&B Failure Score Risk Class
2
(Highest Risk: 5; Lowest Risk: 1)

Comparisons



- **Region :** (TOKYO)
- The subject company has a D&B Failure Score Percentile that shows Lower risk than other companies in the same region



- **Industry :** (MANUFACTURE OF CHEMICAL AND ALLIED PRODUCT)
- The subject company has a D&B Failure Score Percentile that shows Lower risk than other companies in the same industry.



- **Employee Range :** (100-499)
- The subject company has a D&B Failure Score Percentile that shows Lower risk than other companies in the same employee size range.



- **Years in Business Range :** (26+years)
- The subject company has a D&B Failure Score Percentile that shows Lower risk than other companies with a comparable number of the years in business range.

NOTES:

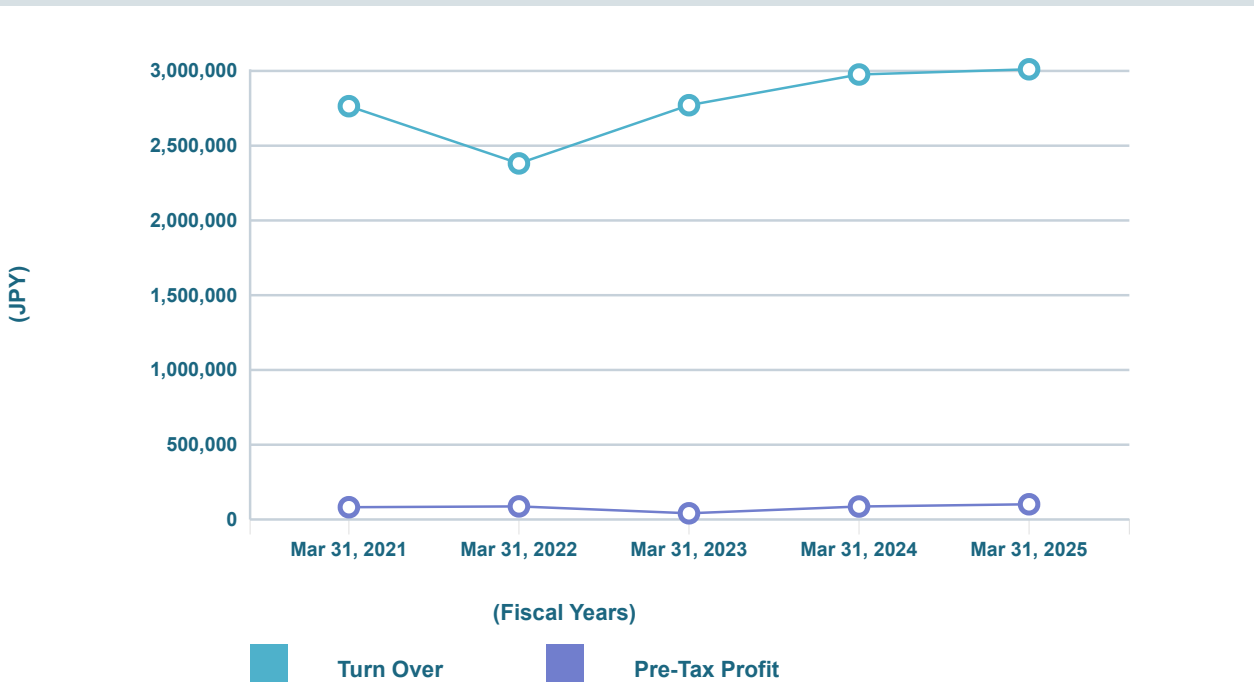
- 1. The D&B Failure Score Risk Class indicates that this company shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial distress.
- 2. The D&B Failure Score Percentile reflects the relative ranking of a company among all scoreable companies in D&B database.
- 3. The D&B Failure Raw Score offers a more precise measure of the level of risk than the Class and Percentile. It is specially helpful to customers using a scorecard approach to determine overall business.
- 4. All Risk Class, Percentile Score, Raw Score and Probability of Failure statistics are based on latest analysis derived from D&B database.

FINANCE



(07/25)

TREND OF TURNOVER & PRE-TAX PROFIT



TREND OF NET WORTH & TOTAL ASSETS



COMPARATIVES

	Mar 31, 2021 Individual (in thousands) JPY	Mar 31, 2022 Individual (in thousands) JPY	Mar 31, 2023 Individual (in thousands) JPY	Mar 31, 2024 Individual (in thousands) JPY	Mar 31, 2025 Individual (in thousands) JPY
Current Assets	2,218,858	1,822,166	2,255,240	2,449,265	2,601,807
Current Liabilities	902,371	919,524	995,569	1,590,172	1,566,613
Working Capital	1,316,487	902,642	1,259,671	859,093	1,035,194
Other Assets	1,200,857	1,207,478	1,305,406	1,309,564	1,263,407
Other Liabilities	692,146	346,164	700,753	596,884	497,697
Tangible Net Worth	1,825,198	1,763,955	1,864,324	1,571,773	1,800,904
Total Liabilities	1,594,517	1,265,688	1,696,322	2,187,056	2,064,310
Total Assets	3,420,165	3,030,547	3,560,796	3,785,387	3,870,440
Cash & Bank	357,049	404,684	302,487	300,654	353,126
Trade Receivable	1,113,152	991,732	1,186,218	1,384,395	1,384,066
Inventory	637,934	333,823	700,548	704,568	798,057
Fixed Assets	860,008	860,932	991,496	978,875	935,407
Trade Payable	268,422	196,278	256,448	396,558	310,257
Annual Sales	2,764,170	2,381,487	2,770,808	2,976,123	3,010,998
Net Profit	70,953	85,614	26,209	46,442	27,097
Non-Op. Income/Exp.	3,272	56,095	23,338	22,460	1,686

KEY RATIOS

	Mar 31, 2023	Mar 31, 2024	Mar 31, 2025
Profitability			

Gross Profit/Sales (%)	12.1	12.2	9.9
Operating Profit/Sales (%)	0.6	2.1	3.3
Ordinary Profit/Sales (%)	1.5	2.9	3.3
Net Profit/Sales (%)	0.9	1.5	0.9
Ordinary Profit/Total Assets (%)	1.1	2.2	2.6
ROA (%)	0.7	1.2	0.7
ROE (%)	1.4	2.9	1.5
Stability			
Tangible Net Worth/ Total Assets Ratio (%)	52.3	41.5	46.5
Total Liabilities/ Tangible Net Worth Ratio (%)	90.9	139.1	114.6
Current Ratio (%)	226.5	154.0	166.0
Quick Ratio (%)	149.5	105.9	110.8
Total Non-current Assets/Tangible Net Worth Ratio (%)	70.0	85.0	70.4
Total Non-current Assets/Tangible Net Worth and Total Non-current Liabilities Ratio(%)	50.8	61.6	55.1
Efficiency			
Total Assets Turnover (Times)	0.7	0.7	0.7
Inventory Period (Months)	3.0	2.8	3.1
Invested Capital Ratio (%)	50.8	60.8	55.0
Collection Period (Months)	5.1	5.5	5.5
Payment Period (Months)	1.1	1.5	1.2
Total Non-current AssetsTurnover (Times)	2.1	2.2	2.3
Monthly Sales per Employee(thousand)	721.5	775.0	784.1
Monthly Cost and Expenses per Employee(thousand)	716.7	758.3	757.9

BALANCE SHEET

	Mar 31, 2023 Individual (in thousands) JPY	Mar 31, 2024 Individual (in thousands) JPY	Mar 31, 2025 Individual (in thousands) JPY
Cash and Bank	302,487	300,654	353,126
Notes Receivable	149,654	229,874	200,607
Accounts Receivables	1,036,564	1,154,521	1,183,459
Inventories	700,548	704,568	798,057
Other Current Assets	65,987	59,648	66,558
Total Current Assets	2,255,240	2,449,265	2,601,807
Buildings & Structures	303,654	300,587	295,668
Machinery & Equipment	157,554	254,878	214,657

Fixtures & Fittings	10,547	13,679	10,846
Land	456,987	402,887	402,357
Construction in Progress	62,154	6,844	11,610
Other fixed assets	600		269
Total Fixed Assets	991,496	978,875	935,407
Software	150	26,558	
Other intangible assets			5,226
Total Intangibles	150	26,558	5,226
Investment in Securities	300,254	316,887	316,887
Long-Term Loans	1,987	2,655	2,465
Guarantee Money Deposited	5,648	4,558	5,489
Other Investments	6,021	6,589	3,159
Total Investment	313,910	330,689	328,000
Total Noncurrent Assets	1,305,556	1,336,122	1,268,633
TOTAL ASSETS	3,560,796	3,785,387	3,870,440
Account Payable	256,448	396,558	310,257
Short-Term Borrowings	634,115	1,100,000	1,154,100
Other A/C Pay.& Accr.Exp.	56,887	45,812	41,887
Accrued Income Tax	2,687	19,556	5,664
Provisions	35,874	25,648	24,548
Other Current Liabilities	9,558	2,598	30,157
Total Current Liabilities	995,569	1,590,172	1,566,613
Long-Term Loans	568,744	485,660	375,441
Res.for Retire.Allowance	66,022	65,998	66,369
Other Non-Current Liab.	65,987	45,226	55,887
Total Non-Current Liab.	700,753	596,884	497,697
TOTAL LIABILITIES	1,696,322	2,187,056	2,064,310
Paid-in Capital	100,000	100,000	100,000
Capital Surplus	65,889	51,003	46,552
Earned Surplus	1,884,710	1,633,996	1,846,576
Treasury Stock at Cost	-186,125	-186,668	-186,998
TOTAL EQUITY	1,864,474	1,598,331	1,806,130
EQUITY & LIABILITIES	3,560,796	3,785,387	3,870,440
Discounted notes	0	0	
Endorsed notes	0	0	

PROFIT & LOSS STATEMENT

	Apr 01, 2022- Mar 31, 2023 (12 months) (in thousands) JPY	Apr 01, 2023- Mar 31, 2024 (12 months) (in thousands) JPY	Apr 01, 2024- Mar 31, 2025 (12 months) (in thousands) JPY
Sales	2,770,808	2,976,123	3,010,998

Cost of Sales	2,435,359	2,612,004	2,710,299
Gross Profit/Loss	335,449	364,119	300,699
Sell., General & Adm. Exp.	317,140	300,014	200,174
Operating Profit/Loss	18,309	64,105	100,525
Int. & Dividends Income	27,865	924	9,867
Other Non-operating Inc.	22,558	40,087	60,315
Int. & Discounts Paid	6,716	6,941	7,009
Other Non-operating Exp.	20,369	11,610	61,487
Ordinary Profit/Loss	41,647	86,565	102,211
Special Income	352	0	364
Special Expenses	679	0	987
Profit/Loss Before Tax	41,320	86,565	101,588
Corporate Income Tax	15,111	40,123	74,491
Net Profit/Loss	26,209	46,442	27,097

The following key indicators are judged from financial ratios to be as follows :

PROFITABILITY



STABILITY



EFFICIENCY



FINANCIAL PROFILE STATEMENT STATISTICS & ANALYSIS

Research and analysis of all business corporations in Japan in relationship to the industry financial statement profile(s) of similar type of business shows, on the whole, this company's latest financial condition is on the same level with the industry average.

This business entity's financial statement condition as compared to companies in the same industry in Japan shows its financial condition and ratios to be:

- PROFITABILITY of the company can be judged by the ratio of Recurring Profit (the profit before deducting extraordinary income and expenses) to Sales. Recurring Profit/Sales Ratio of this business is 3.3% versus the industry average of 8.2% which is considered to be BELOW AVERAGE.

- FINANCIAL STABILITY of the company can be measured by the ratio of Net Worth to Total Assets Ratio. Net Worth/Total Assets Ratio of this company is 46.5% versus industrial average of 55%, which is considered to be AVERAGE.
- EFFICIENCY of the daily operation is indicated by the Total Assets Turnover (Sales/Total Assets). The total assets Turnover of this business is 0.7 versus industry average of 0.7, which is considered to be AVERAGE.

BANKS



(08/25)

The company maintains relationships with several banks in Japan, including the following:

Bank Name:	Mizuho Bank Ltd.
Bank Name:	MUFG Bank Ltd.
Bank Name:	Sumitomo Mitsui Banking Corp.

The following information was obtained during this investigation: (in thousands)

Mizuho Bank Ltd.

(as of Mar 31, 2025)

Deposit Balance	50
Short-Term Borrowings	100
Long-Term Borrowings	200

MUFG Bank Ltd.

(as of Mar 31, 2025)

Short-Term Borrowings	100
Long-Term Borrowings	250

Sumitomo Mitsui Banking Corp.

(as of Mar 31, 2025)

Short-Term Borrowings	200
Long-Term Borrowings	150

HISTORY



(08/25)

Subject was established on Jul 01, 1934, succeeding a business started on Jan 01, 1920.

CAPITAL

Authorized Capital:	70,000 shares
Paid-in Capital:	50,752,000 yen
No. of shares issued:	50,000, as of Aug 28, 2025
Subject is listed on the following exchange(s):	Unlisted

SHAREHOLDERS

Sample Inc.	51.3%
Sample Test Corp.	20.0%

Taro Yamada	10.5%
Kyodo Bank Ltd.	4.1%
Total No. of Shareholders:	8

CAPITAL TREND

Initial Capital Investment:	1.000 million yen
Date of Change:	Mar 31, 1980
To:	20.000 million yen
Date of Change:	May 31, 1990
To:	30.000 million yen
Date of Change:	May 31, 1995
To:	50.752 million yen

NAME CHANGES

Initial Name:	YAMADA K.K.
Change to:	YAMADA CHEMICAL INC.
Date of Change:	Feb 1997
Change to:	The current name
Date of Change:	Aug 2022

ADDRESS CHANGES

From:	1-5-5, Akasaka Minato-ku, Tokyo
To:	1-2-15, Kitashinagawa Shinagawa-ku, Tokyo
Date of Change:	Dec 12, 1990
To:	The current address
Date of Change:	May 05, 1993

KEY EVENTS

Jan 01, 1920
Started with a sole proprietorship business.

Oct 01, 1934
Incorporated into subject.

May 01, 1966
Absorbed Suzuki Corp.

PRINCIPALS



(08/25)

Yamada, Ichiro	President
Ishida, Tadashi	Man.Dir.

Kobayashi, Kenji	Man.Dir.
Hori, Satoshi	Director
Yoshida, Shigeo	Director
Kumada, Yoshio	Director
Hashimoto, Ryutaro	Auditor

PRIMARY EXECUTIVES



(08/25)

Name: Ichiro Yamada

Date of Birth: 1969

Current Title: President

Education: University of Tokyo (Commerce) in 1991

2017 President

OPERATIONS



(08/25)

Trading Style: SAMPLE

LINE OF PRODUCTS / SERVICES

Manufacturing inorganic pigments such as zinc pigments, chrome pigments and antimony oxide 44.0%

Manufacturing waterproof paints 34.0%

Manufacturing aluminum chloride 14.0%

Manufacturing industrial alcohols 5.0%

Manufacturing benzene 2.5%

Manufacturing raw plutonium 0.5%

SALES

SALES TERRITORY

Local: 90.0%

International: 10.0%

Export to: UNITED STATES 30.0%
CHINA 5.0%
KOREA, REPUBLIC OF 5.0%
OTHERS 60.0%

CUSTOMER TYPES

manufacturers 40.0%

trading firms 30.0%

others 30.0%

Total number of customers: 100

MAJOR CUSTOMERS

Name	Tokyo Waterworks Co. Ltd. (12.0%)
Name	ABC Chemical Co. Ltd. (5.0%)

PURCHASES

PURCHASING TERRITORY

Local:	85.0%
International:	15.0%
Imports from	UNITED STATES 50.0% GERMANY 30.0% UNITED KINGDOM 10.0% OTHERS 10.0%
Total number of accounts:	100

MAJOR SUPPLIERS

Name	ABC Co. Ltd.
Address	Minato-ku, Tokyo
Name	DEF Japan Corp.
Address	Toyonaka, Osaka
Name	GHI Inc.
Address	Germany
Product and Serives	(10.0%)
Name	JKL Corp.
Address	U.K.
Product and Serives	(15.0%)

PURCHASING & SELLING TERMS

Domestic Purchasing Terms:

O/A	30.0% 30-60 DAYS
Promissory Notes	70.0% 120-150 DAYS

International Purchasing Terms:

L/C 50.0%
D/P 30.0%
Others 20.0%

Domestic Selling Terms:

O/A	40.0% 30-120 DAYS
Promissory Notes	60.0% 120-150 DAYS

International Selling Terms:

T/T 60.0% 30-60 DAYS
D/A 20.0%

EMPLOYEES

Total Employees: 320 (Non-Consolidated)

LOCATION



(08/25)

Ownership of premises: Rents

Address: PLANT
1-2-3, Hitotsubashi
Minato-ku
TOKYO

Tel.: 03-34567890

Address: BRANCH
4-5-6, Kawaramachi, Chuo-ku
Osaka
OSAKA

Tel.: 06-63334444

Address: 2-5-3, Shibaura
Minato-ku
TOKYO

Tel.: 03-55556666

Address: OFFICE
Berlin
GERMANY

LINKAGE



PARENT COMPANY

(08/25)

Ultimate Parent Name: Test Corp.

Ultimate Parent Address: 2-1-18, Daiwacho
Itabashi-ku
TOKYO
173
JAPAN

Owns 51% of subject's immediate parent.

Parent Name: Sample Inc.

Parent Address: 1-1-6, Azumabashi
Chuo-ku
TOKYO
104-0001
JAPAN

Owns 51.3% of subject.

SUBSIDIARY COMPANIES

(08/25)

Total number of Subsidiaries: 4

Major Subsidiaries

Name: Suzuki Corp.

Address: 2-13-5, Aoyama
Minato-ku
TKY
JAPAN

100.0% owned by subject.

Name: DEF Japan Corp.

Address: Toyonaka
Osaka
OSK
JAPAN

100.0% owned by subject.

Name: ABC GmbH

Address: Berlin
GERMANY

100.0% owned by subject.

Name: DEF (USA) Corp.

Address: New York
UNITED STATES

80.0% owned by subject.

AFFILIATED COMPANIES

(08/25)

Total: 2

Major Affiliates

Name: Sample Test Corp.

Address:	1-2-3, Asahicho, Meito-ku Nagoya AIC JAPAN
-----------------	---

Owns 20.0% of subject.

Name:	Sample Report France S.A.
Address:	Paris FRANCE

40.0% owned by subject.

APPENDICES

▼

The information in this report was last updated on **Aug 28, 2025**.

SHAREHOLDING PERCENTAGE INFORMATION

Shareholding percentages in History, Affiliates and Subsidiary sections are calculated based on total numbers of the owned share/shares outstanding, which could include non-voting shares, whereas that of Parent section refers only to the shares with voting rights of subject.

D & B RATING GLOSSARY

The following ratings are available for businesses in Japan:

D&B Rating - The D&B® Rating in Japan consists of 2 parts, the Financial Strength and the Risk Indicator. The Financial Strength is based on Tangible Net Worth of a current balance sheet. Risk Indicator is assigned based on subject's financial condition and other factors. The table below contains the values for the D&B Rating in Japan.

Financial Strength Indicators:		
Range (Japanese Yen)	Tangible Net Worth	Capital Amount
12,000,000,000 +	5A	5AA
2,400,000,000 to 11,999,999,999	4A	4AA
480,000,000 to 2,399,999,999	3A	3AA
240,000,000 to 479,999,999,999	2A	2AA
120,000,000 to 239,999,999	1A	1AA
60,000,000 to 119,999,999	A	AA
30,000,000 to 59,999,9999	B	BB
15,000,000 to 29,999,999	C	CC
8,000,000 to 14,999,999	D	DD
4,000,000 to 7,999,999	E	EE
2,000,000 to 3,999,999	F	FF
0 to 1,999,999	G	GG

Alternative Rating Indicators

Alternative Rating	Description
-	Indicates that the information is insufficient or does not permit assignment of a rating. Not to be construed as unfavorable.
NQ	Out of Business
N	Financial strength negative
O	Financial strength undisclosed
NB	New Business, less than 36 months
BR	Branch

Risk Indicator	Condition
1	Strong
2	Good
3	Fair
4	Poor



This report, which is licensed under contract solely for use by D&B's customer as one factor in its business decisions, contains information compiled from sources D&B does not control and which, unless otherwise indicated in this report, have not been verified. D&B does not assume any of user's business risk; does not guarantee the accuracy, completeness, and timeliness of the information; and shall not be liable in tort, contract or otherwise for any loss, damage, and injury resulting from use of this information, even if caused by D&B's negligence.

COPYRIGHT © 2025 DUN & BRADSTREET
ALL RIGHTS RESERVED

END OF REPORT